

# A HOME SELLER'S GUIDE TO SOLARZERO







# **SELLING YOUR HOME WITH SOLARZERO**

There are three options when selling your property.



Transfer your agreement to the new homeowner.

This is by far our most popular option. It means that the new homeowner enjoys the same rates for solarZero and energy that you locked in when you signed your contract.

There's not much you could lock in for 20 years at the same rate.

Our dedicated service transfer team will help you and the new buyer through the process. 2

Prepay the remainder of the agreement and gift the service to the new homeowner.

Our team can provide you with a calculation on the amount remaining on the service.

As the agreement will be prepaid the new owner will not need to pay the monthly solarZero fee, only any excess energy that is purchased at price protected rates from our grid energy partners.

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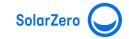
Move the solarZero system with you.

Our team can assess whether the solarZero energy service can be moved to your new home.

Although this is possible, we don't find that many of our members choose this.

The solarZero energy service contract restarts when you move to your new home.

solarZero retains ownership of the system.







The earlier we get involved in the house selling process the easier it is for you, the new homeowner and us. Here's our rough guide of when to get in touch with us.

- 1. As soon as you think about putting your home on the market email <a href="mailto:transfers@solarZero.co.nz">transfers@solarZero.co.nz</a>
- 2. We will contact you to take you through what the options are with solarZero and organise any paper work depending on which option you decide to choose.
- 3. We'll take care of the transfer to the new homeowner. Or if you choose one of the two other options then we will help with that too.
- 4. Once the sale on the home closes, you or the buyer needs to notify us by sending an email to the Service Transfer team member that is helping you, notifying us of what the settlement date is.

It's as easy as that.







#### What can I do to ensure my home sale goes smoothly?

Let our Service Transfer team know as soon as you are thinking of selling your home. You can do this by emailing the team at transfers@solarZero.co.nz or by calling us on 0800 11 66 55.

## How long does the whole process usually take, transferring to the new owners?

The process currently takes between 1-3 months. This includes taking the new homeowner through the solarZero energy service in detail.

## Can I just pre-purchase the remaining service fee and put it on top of the house value?

You can pay out the remaining solarZero energy service and gift this to the new homeowner. It is up to you how to recover the value of the solarZero energy service.

